

Message Text

LIMITED OFFICIAL USE

PAGE 01 PRETOR 00409 291132Z

42

ACTION XMB-04

INFO OCT-01 AF-06 ISO-00 PA-01 PRS-01 AID-05 CIAE-00

COME-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00

OPIC-03 SP-02 CIEP-01 OMB-01 /048 W

----- 084020

R 291011Z JAN 76

FM AMEMBASSY PRETORIA

TO SECSTATE WASHDC 3690

INFO AMEMBASSY CAPE TOWN

LIMITED OFFICIAL USE PRETORIA 0409

E.O. 11652: N/A

TAGS: EGEN

SUBJECT: SASOL II COAL-TO-OIL PROJECT

REF: STATE 15572

1. ON FLUOR'S RECOMMENDATION WE HAVE TALKED WITH STEGMANN A FINANCIAL OFFICER OF SASOL REGARDING REFTEL. HE STATED HE WAS VISITING US DURING FIRST WEEK IN FEBRUARY AND WOULD CALL AT EXIM WITH FLUOR REPS PROBABLY ON FEB 4.

2. WE EMPHASIZED TO STEGMANN IN PRELIMINARY PHONE CALL JAN 23 FOLLOWED BY PERSONAL VISIT BY ECON COUNSELOR JAN 27 IMPORTANCE OF THIS INFORMATION TO EXIM IN EVALUATING LOAN REQUEST. STEGMANN REPLIED THAT SOUTH AFRICA REGARDED DATA ON PETROLEUM AS STRATEGIC INFORMATION--WHICH OF COURSE WE KNOW WELL AS LONG STANDING SAG POLICY. HE WENT ON TO REFER TO HIS FORTHCOMING VISIT AND SAID HE HOPED TO WORK OUT THIS MATTER WITH EXIM DURING HIS VISIT, ASKING IN THE MEANTIME EMBASSY NOT MAKE ANY APPROACH TO SAG DEPTS CONCERNED, NAMELY INDUSTRY AND FOREIGN AFFAIRS BOTH OF WHOM HE SAID WERE FULLY AWARE OF SASOL ACTIONS ON THIS MATTER. DURING EXIM VISIT HE HOPES TO WORK OUT WITH EXIM PRECISELY WHAT LATTER NEEDS FOR EVALUATION OF CREDITS. DURING SECOND CALL AT HIS OFFICE HE ELABORATED THAT

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 PRETOR 00409 291132Z

HIS REAL CONCERN WAS PRESERVING CONFIDENTIALITY OF DATA THAT

MIGHT BE FURNISHED EXIM AND FEARS OF ITS LEAKAGE TO UNAUTHORIZED HANDS.

3. DURING THIS VISIT HE ALSO ELABORATED AT SOME LENGTH ABOUT ADVANTAGES TO U.S. INDUSTRY OF PARTICIPATION IN SASOL II PROJECT ESPECIALLY IN LEARNING ABOUT MANUFACTURE OF EQUIPMENT NEEDED FOR COAL GASIFICATION IN PREPARATION FOR SIMILAR PLANTS TO BE BUILT LATER IN U.S. THIS WAS HIS MAJOR THEME IN CONTRAST TO FLUOR PRESENTATIONS IN WASHINGTON CONCERNING EXPORT SALES POSSIBILITIES ARISING FROM EXIM FINANCING, ALTHOUGH HE TOUCHED BRIEFLY ON LATTER AS WELL.

4. IN VIEW OF STEGMANN'S REQUEST THAT EMB NOT DISCUSS MATTER WITH SAG OFFICIALS PENDING RESULTS OF HIS VISIT TO EXIM, WE ARE HOLDING OFF ON APPROACH TO SAG GOVT DEPTS CONCERNED. WE WOULD APPRECIATE KNOWING RESULTS OF THIS VISIT AND ANYTHING FURTHER EXIM DESIRES AS RESULT OF STEGMANN VISIT.

5. DEPT AND EXIM MAY BE INTERESTED TO NOTE THAT RATHER FULL STORY ON FLUOR EFFORT TO CHANGE POLICY AGAINST DIRECT EXIM LOANS APPEARED IN JOHANNESBURG STAR JAN 28 BEARING A KEN OWN BYLINE.
BOWDLER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, COAL, CLASSIFIED INFORMATION, FINANCIAL PROGRAMS
Control Number: n/a
Copy: SINGLE
Draft Date: 29 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976PRETOR00409
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760034-0254
From: PRETORIA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976019/aaaaahmy.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 15572
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by ShawDG>; APPROVED <02 JUL 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SASOL II COAL-TO-OIL PROJECT
TAGS: EGEN, XMB, SASOL
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006